

MOUNTAIN REGIONAL WATER – January 2025

BOARD SUMMARY

| Mountain Regional Water District Change in Net Position YTD through January 2025 - Unaudited | | | | | | | |
|-------------------------------------------------------------------------------------------------------------|---------------|-----------------|-----------------|----------|----------------|------------------|----------|
| | 2025 | 2025 | | | 2024 | | |
| | Actual | Budget | Variance | % | Actual | Change | % |
| Revenue | \$ 1,102,414 | \$ 1,034,600 | \$ 67,814 | 6.6% | \$ 1,295,931 | \$ (193,517) | -14.9% |
| Expenses & Expenditures | 1,032,074 | 1,128,125 | 96,051 | 8.5% | 1,083,688 | (51,614) | -4.8% |
| Change in Net Position Before Transfers | 70,341 | (93,525) | 163,866 | | 212,243 | (141,902) | |
| Net Transfers | - | - | - | n/a | - | - | n/a |
| Change in Net Position After Transfers | 70,341 | (93,525) | 163,866 | | 212,243 | (141,902) | |

For January 2025, change in net position (net income) is \$70,341 – which is \$163,866 better than budget. This positive variance resulted from a combination of higher revenue that exceeds budget by \$67,814 (6.6%), and expenses that are lower than budget by \$96,051 (8.5%). Impact Fees and Interest Earnings are the highest positive variances at \$27,089 and \$25,721 respectively.

Below is a table providing a more detailed breakdown of how revenue compares to budget.

| District Revenue YTD through January 2025 - Unaudited | | | | | | | |
|------------------------------------------------------------------|------------------|------------------|-----------------|-------------|------------------|------------------|---------------|
| | 2025 | 2025 | | | 2024 | | |
| | Actual | Budget | Variance | % | Actual | Change | % |
| Water Sales | \$ 756,843 | \$ 735,800 | \$ 21,043 | 2.9% | \$ 744,207 | \$ 12,636 | 1.7% |
| Promontory Raw Water | 212 | 300 | (88) | -29.4% | 250 | (38) | -15.3% |
| Park City Wheeling | 55,449 | 58,900 | (3,451) | -5.9% | 71,259 | (15,810) | -22.2% |
| Weber Basin Regionalization | - | - | - | n/a | - | - | n/a |
| Development Related Collections | 135,551 | 124,100 | 11,451 | 9.2% | 296,021 | (160,470) | -54.2% |
| Other Revenue | 154,359 | 115,500 | 38,859 | 33.6% | 184,193 | (29,834) | -16.2% |
| Total Revenue | 1,102,414 | 1,034,600 | 67,814 | 6.6% | 1,295,931 | (193,517) | -14.9% |

Water Sales are over budget in January by \$21,043. This positive variance is due mainly to residential revenues being higher than budgeted as usage was slightly higher than expected.

Development Related Collections are above budget by \$11,451. Impact fees and Promontory assessments were above budget, however, meter installations were below expectations, netting to an amount better than budget.

Other Revenue is better than budget due mainly to interest earnings being \$25,721 above budget. The interest rate being paid by the Public Treasurers' Investment Fund (PTIF) for January was 4.54%. This is lower than December, but still higher than expected when the 2025 budget was finalized.

As seen below, total expenses for January are under budget by \$96,051. Operating expenses are under budget by \$95,479 with Operations, Maintenance & Repairs, Non-OM&R, and Depreciation all adding to the savings. However, with just one month completed in the year it is difficult to know if this pattern will continue.

| District Expenses From Operations YTD through January 2025 - Unaudited | | | | | | | |
|-------------------------------------------------------------------------------------------|------------------------|------------------------|-----------------|--------------|------------------------|-----------------|--------------|
| | 2025 Actual | 2025 Budget | Variance | % | 2024 Actual | Change | % |
| Operating Expenses | | | | | | | |
| Operations, Maintenance & Repairs | \$ 512,126 | \$ 584,850 | \$ 72,724 | 12.4% | \$ 574,431 | \$ (62,305) | -10.8% |
| Non-OM&R | 172,006 | 190,875 | 18,869 | 9.9% | 168,564 | 3,442 | 2.0% |
| Depreciation | 201,714 | 205,600 | 3,886 | 1.9% | 188,259 | 13,455 | 7.1% |
| Subtotal Operating | 885,846 | 981,325 | 95,479 | 9.7% | 931,254 | (45,408) | -4.9% |
| Non-operating Expenses | | | | | | | |
| Interest Expense | 146,061 | 146,600 | 539 | 0.4% | 152,267 | (6,206) | -4.1% |
| Bank & Trustee Fees | - | - | - | n/a | - | - | n/a |
| Bond Issuance | 167 | 200 | 33 | 16.7% | 167 | - | 0.0% |
| Subtotal Non-operating | 146,228 | 146,800 | 572 | 0.4% | 152,434 | (6,206) | -4.1% |
| Total Expenses | 1,032,074 | 1,128,125 | 96,051 | 8.5% | 1,083,688 | (51,614) | -4.8% |
| Total Cash Expense (Expenditures) <i>(Excludes Depreciation / Amortization)</i> | 830,193 | 922,325 | 92,132 | 10.0% | 895,262 | (65,069) | -7.3% |

CASH

| Cash January 2025 - unaudited | | | | | | | |
|------------------------------------------|--------------------------|---------------------------|------------------|--------------|--------------------------|--------------------|---------------|
| | Current Month | Previous Month | Change | % | Previous Year | Change | % |
| Operating Cash & Reserves | \$ 7,331,668 | \$ 7,953,920 | \$ (622,252) | -7.8% | \$ 6,420,243 | \$ 911,425 | 14.2% |
| Subtotal | 7,331,668 | 7,953,920 | (622,252) | -7.8% | 6,420,243 | 911,425 | 14.2% |
| <i>Days Reserve</i> | <i>257</i> | <i>291</i> | <i>(34)</i> | | <i>235</i> | <i>22</i> | |
| Debt Reserves Held by District | 6,778,301 | 6,367,755 | 410,546 | 6.4% | 6,819,592 | (41,291) | -0.6% |
| Debt Reserves Held by Trustee | 1,368,486 | 967,554 | 400,932 | 41.4% | 1,154,259 | 214,227 | 18.6% |
| Regionalization Reserves | 671,747 | 669,164 | 2,583 | 0.4% | 637,602 | 34,144 | 5.4% |
| Drought Reserve | 878,824 | 875,445 | 3,379 | 0.4% | 851,405 | 27,419 | 3.2% |
| Capital Facility Reserves | 2,732,429 | 2,193,135 | 539,294 | 24.6% | 3,198,182 | (465,753) | -14.6% |
| Other Restricted Cash | 14,334,437 | 15,772,406 | (1,437,969) | -9.1% | 19,650,334 | (5,315,897) | -27.1% |
| Subtotal | 26,764,224 | 26,845,459 | (81,234) | -0.3% | 32,311,374 | (5,547,150) | -17.2% |
| Total | 34,095,892 | 34,799,378 | (703,486) | -2.0% | 38,731,617 | (4,635,725) | -12.0% |

As shown above, total cash decreased \$703,486 (2.0%) to \$34.10 million during January 2025. **The current Operating Cash & Reserves balance of \$7.33 million represents 257 days reserve, last January the days reserve was at 235 days.** The decrease is due to spending the 2023 Series Bond funds for the new office and maintenance building as planned.

CUSTOMER GROWTH

For January 2025 there are 10 new connection requests generating \$52,089 in impact fees. **The 10 new connections is 1 above the four year average, and 3 more than 2024.** The Impact Fee budget for 2025 is \$600,000, so this was a good start to the year. Promontory sold 3 lots, which is 3 below the four year average, but the same as last year.

| Customer Growth Through January of Each Year | | | | | | |
|-------------------------------------------------|-----------------------------|--------------|-------------------|------------------------|------------------|----------------------------|
| Year | Commitment to Serve Letters | | Impact Fees | | | Promontory Lot Assessments |
| | New Connections | New Units | Total Collections | Average Per Connection | Average Per Unit | |
| 2021 | 10 | 10 | 29,712 | 2,971 | 2,971 | 9 |
| 2022 | 14 | 14 | 70,704 | 5,050 | 5,050 | 10 |
| 2023 | 4 | 4 | 7,440 | 1,860 | 1,860 | 1 |
| 2024 | 7 | 7 | 188,120 | 26,874 | 26,874 | 3 |
| Four Year Avg | 9 | 9 | 73,994 | 9,189 | 9,189 | 6 |
| 2025 | 10 | 10 | 52,089 | 5,209 | 5,209 | 3 |
| <i>Change from 4 Year Avg</i> | <i>1</i> | <i>1</i> | <i>(21,905)</i> | <i>(3,980)</i> | <i>(3,980)</i> | <i>(3)</i> |
| | 14.3% | 14.3% | -29.6% | -43.3% | -43.3% | -50.0% |

WATER USAGE

Water Consumption January of Each Year

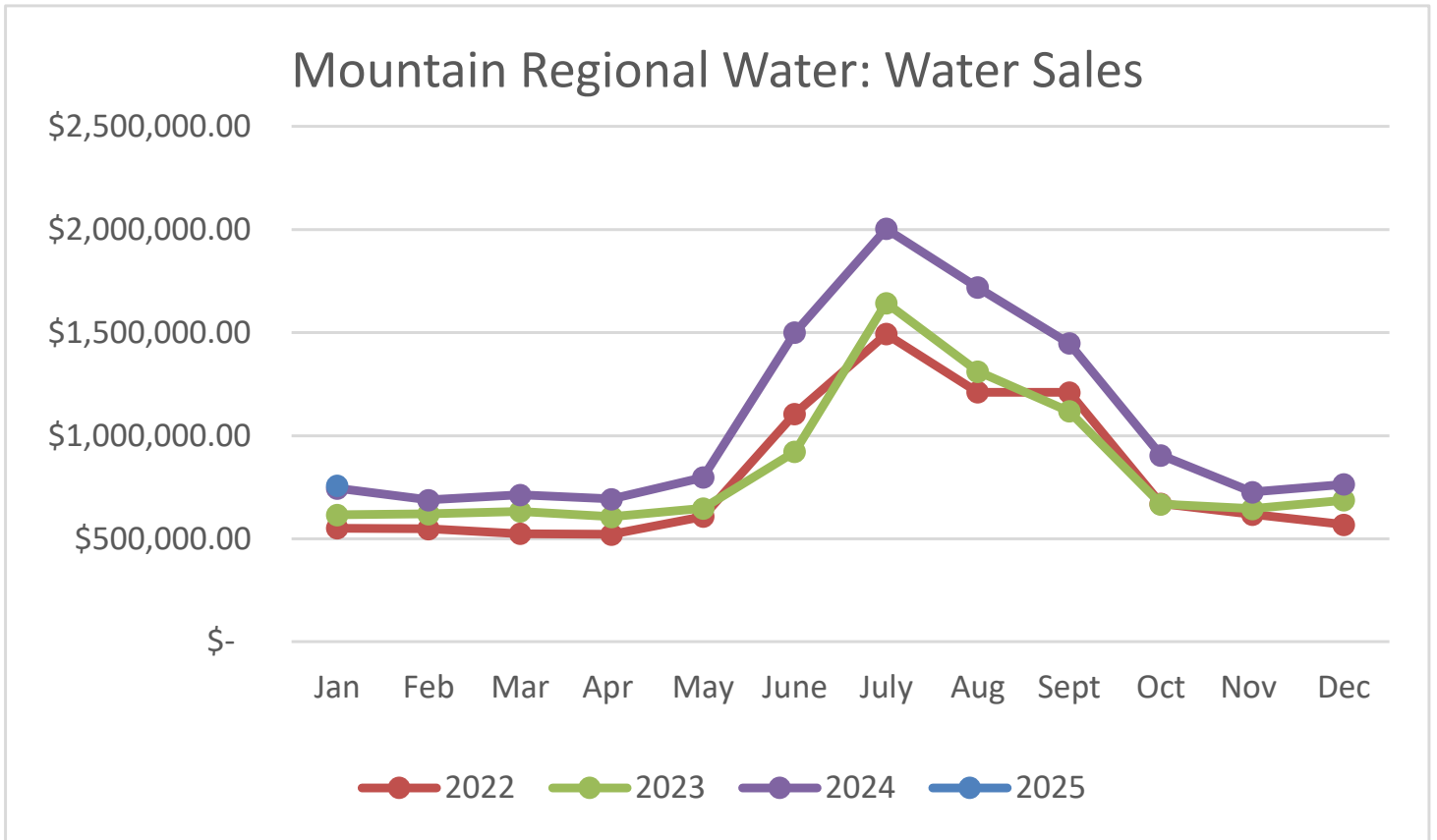
| Current Month | | | | | | | | | | |
|----------------------|--------------|-----------|-------------------|-----------|---------------|-------------|---------------|---------------|---------------|-------------|
| Year | MRW | | Utah Olympic Park | | Park City | | Summit Water | | Total | |
| | Million Gals | Acre Feet | Million Gals | Acre Feet | Million Gals | Acre Feet | Million Gals | Acre Feet | Million Gals | Acre Feet |
| 2021 | 26.8 | 82 | 2.3 | 7 | 49.0 | 150 | 45.0 | 138 | 124.7 | 383 |
| 2022 | 25.7 | 79 | 3.1 | 10 | 89.9 | 276 | 31.4 | 96 | 152.0 | 466 |
| 2023 | 25.7 | 79 | 1.4 | 4 | 82.0 | 252 | 36.5 | 112 | 147.5 | 453 |
| 2024 | 25.7 | 79 | 9.8 | 30 | 106.0 | 325 | 35.1 | 108 | 177.9 | 546 |
| Four Year Avg | 26.0 | 80 | 4.2 | 13 | 81.7 | 251 | 37.0 | 113 | 150.5 | 449 |
| 2025 | 26.7 | 82 | 4.9 | 15 | 55.0 | 169 | 33.2 | 102 | 120.7 | 370 |
| <i>Change from</i> | <i>0.7</i> | <i>2</i> | <i>0.8</i> | <i>2</i> | <i>(26.7)</i> | <i>(82)</i> | <i>(3.8)</i> | <i>(11.7)</i> | <i>(29.8)</i> | <i>(79)</i> |
| <i>4 Year Avg</i> | 2.8% | | 19.1% | | -32.7% | | -10.3% | | -19.8% | |

| Year-to-Date | | | | | | | | | | |
|----------------------|--------------|-----------|-------------------|-----------|---------------|-------------|---------------|-------------|---------------|-------------|
| Year | MRW | | Utah Olympic Park | | Park City | | Summit Water | | Total | |
| | Million Gals | Acre Feet | Million Gals | Acre Feet | Million Gals | Acre Feet | Million Gals | Acre Feet | Million Gals | Acre Feet |
| 2021 | 26.8 | 82 | 2.3 | 7 | 49.0 | 150 | 45.0 | 138 | 124.7 | 383 |
| 2022 | 25.7 | 79 | 3.1 | 10 | 89.9 | 276 | 31.4 | 96 | 152.0 | 466 |
| 2023 | 25.7 | 79 | 1.4 | 4 | 82.0 | 252 | 36.5 | 112 | 147.5 | 453 |
| 2024 | 25.7 | 79 | 9.8 | 30 | 106.0 | 325 | 35.1 | 108 | 177.9 | 546 |
| Four Year Avg | 26.0 | 80 | 4.2 | 13 | 81.7 | 251 | 37.0 | 113 | 150.5 | 462 |
| 2025 | 26.7 | 82 | 4.9 | 15 | 55.0 | 169 | 33.2 | 102 | 120.7 | 370 |
| <i>Change from</i> | <i>0.7</i> | <i>2</i> | <i>0.8</i> | <i>2</i> | <i>(26.7)</i> | <i>(82)</i> | <i>(3.8)</i> | <i>(12)</i> | <i>(29.8)</i> | <i>(92)</i> |
| <i>4 Year Avg</i> | 2.8% | | 19.1% | | -32.7% | | -10.3% | | -19.8% | |

Water consumption in January 2025 by District customers of 82 acre-feet is 2.8% higher than the four-year average and 2 acre-feet more than last year. Usage for the Utah Olympic Park, Park City, and Summit Water was down when compared to last January.

SUPPLEMENTAL SCHEDULES:

Water Sales (last four years): The blue dot in January represents 2025 sales. As you can see it is very close to last year which was to be expected. The rate increase for 2025 was weighted towards higher usage tiers so we will see more variance in the summer months if usage remains the same as in 2024.



Water Sales by Category (January 2025 vs Budget): As shown in the table below, water sales were \$17,504 higher than budget for January, with Residential having the highest positive variance.

| 2025 Actual v Budget | | | | |
|-------------------------------------------|-------------------|-------------------|--------------|---------------|
| | January (Actual) | January (Budget) | Over/(Under) | |
| <u>WATER SALES</u> | | | | |
| Water Sales - Residential | \$ 547,661 | \$ 531,400 | \$ | 16,261 |
| Water Sales - Commercial | \$ 54,103 | \$ 54,700 | \$ | (597) |
| Water Sales - Churches | \$ 1,172 | \$ 1,100 | \$ | 72 |
| Water Sales - Schools | \$ 8,306 | \$ 7,800 | \$ | 506 |
| Water Sales - Governments | \$ 7,188 | \$ 7,300 | \$ | (112) |
| Water Sales - Industrial | \$ 3,532 | \$ 2,700 | \$ | 832 |
| Water Sales - Wholesale | \$ 45,287 | \$ 43,300 | \$ | 1,987 |
| Water Sales - Weber Basin Regionalization | \$ - | \$ - | \$ | - |
| Water Sales - Park City Wheeling | \$ 55,449 | \$ 58,900 | \$ | (3,451) |
| Water Sales - Irrigation | \$ 13,652 | \$ 15,200 | \$ | (1,548) |
| Water Sales - Irrigation Golf | \$ 212 | \$ 300 | \$ | (88) |
| Water Sales - Standby Fees | \$ 75,943 | \$ 72,300 | \$ | 3,643 |
| TOTAL WATER SALES | \$ 812,504 | \$ 795,000 | \$ | 17,504 |